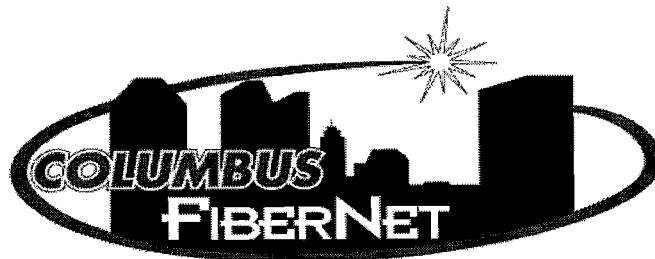


City of Gahanna

Proposal for: TIZ – Engineering Proposal

Submitted

January 7, 2011



*Columbus FiberNet
1366 Dublin Rd
Columbus, Ohio 43215*

EXHIBIT A

Executive Summary

Thank you giving Columbus Fibernet the opportunity to provide you with this engineering only price estimate for your potential TIZ Expansion project. I have detailed the scope of work involved along with the pricing below. Please let me know if you have any questions or concerns.

Scope of Work:

- Design and Provide construction prints for plan and profile for all underground conduit sections – approximately 18,665’.
- Prepare and submit permit application to the City of Gahanna
- Submit strand mapping plans to AEP for all aerial sections (See AEP note below for associated costs not included) – approximately 3700’
- Provide electronic and hard copy asbuilts
- Provide weekly status updates

Proposed Price:

\$35,000.00

Notes:

- ❑ A portion of this project is aerial and will be engineered and permitted through AEP. This work is not included in this price. Pricing for this portion may vary depending on AEP. We recommend budgeting at least \$500.00 per pole (approximately 25 proposed poles) for a make ready and AEP engineering allowance, however this is just an estimate. The final price for this portion will be between Gahanna and AEP directly.
- ❑ The section of new build through the Gahanna Bus Garage is unknown. We will ask Gahanna to assist in assigning this running line through the parking lot.

Payment terms are net 30 days and CFN will progress bill this project at the end of each month based on work completed.

CFN reserves the right to re-price should portions of this proposal be changed. Likewise, alterations or deviations from this proposal shall be executed only upon signed approval, which may result in additional charges above and beyond the original estimated figure(s).

Thank you for the opportunity to be of service to Gahanna.

Customer Acceptance	CFN Acceptance
<p>The above prices, specifications and conditions are satisfactory and hereby accepted. CFN is authorized to perform the work. Payment shall be made according to terms.</p> <p>Date: _____ P.O.# _____</p> <p>Signature: _____</p> <p>Print: _____</p> <p>Title: _____</p>	<p>Authorized Name:</p> <p>Ian Smith – General Manager</p> <p>Authorized Signature:</p> <p>_____</p>