

2600 Airport Drive Columbus, Ohio, 43219 Phone: (614)337-6222 Fax: (614)337-6220 http://www.amp-ohio.org

July 28, 2000

Tracie Davies City of Gahanna Department of Public Service 200 South Hamilton Road Columbus, Ohio 43230

Dear Tracie:

It was a pleasure meeting with you to discuss energy aggregation opportunities for your community. AMPO, Inc. is pleased to present our proposal to assist the City of Gahanna in developing an electric aggregation program for your residents and businesses.

Unlike many organizations, AMPO can provide turnkey assistance, including selecting a reliable, affordable power supplier for your community and providing power monitoring and dispatch services on a continuing basis. For nearly 30 years, AMPO has successfully negotiated favorable energy supply and service arrangements on behalf of communities just like yours and currently supplies power to many communities connected to the American Electric Power (AEP) transmission system.

Scope of Services

AMPO proposes to:

- Provide an introductory session on electric industry restructuring before your city council and discuss various options
- Provide ordinance language needed to create an opt-in or opt-out electric aggregation program
- Provide ballot language to create an opt-out electric aggregation program
- Work with local representatives to develop a plan of operation and governance
- Participate in and/or help facilitate up to three public meetings
- Collect your community's historic electric load data
- Develop a power supply Request for Proposals (RFP) and solicit bidders



- Evaluate responses to the RFP
- Prepare a report of responses to the RFP and offer a recommendation to your city council
- Assist the City of Gahanna in finalizing a contract with the successful bidder

Schedule

AMPO is in position to commence work on this project upon notification to proceed.

Pricing

AMPO proposes to provide the above-described services for the estimated price of Seven Thousand Five Hundred Dollars (\$7,500).

Optional Power Dispatch Services

Once a power supplier has been selected and a contract executed, AMPO can also provide 24-hour power monitoring and dispatch services for your community through our Energy Control Center if desired. This provides assurance that the power supply for your community's aggregation program is constantly monitored and delivered according to the terms of the power supply agreement.

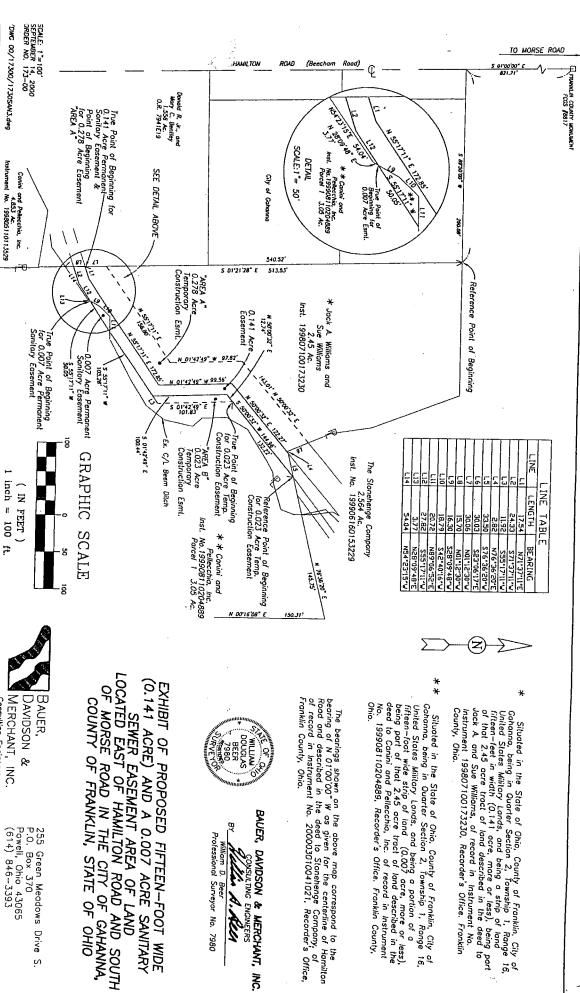
Invoices are due and payable within thirty (30) days of receipt.

AMPO appreciates the opportunity to provide this proposal to the City of Gahanna, and we look forward to your favorable response. Please feel free to contact me at your convenience if you have any questions or need additional information.

Sincerely,

Kevin Maynard / General Manager

cc: Marc Gerken, P.E., AMP-Ohio president
Judy Cassady, records manager
Mike Migliore, Director of Power Supply and Marketing



Situated in the State of Ohio, County of Franklin, City of Gahanna, being in Quarter Section 2, Township 1, Range 16, United States Military Lands, and being a strip of land fifteen-feet in width (0.141 acre, more or less), being part of that 2.45 acre tract of land described in the deed to Jack A and Sue Williams, of record in Instrument No. Instrument 199807100173230, Recorder's Office, Franklin County, Ohio.

Situated in the State of Ohio, County of Franklin, City of Cahanna, being in Quarter Section 2, Township 1, Ronge 16, United States Military Lands, and being a portion of a fifteen-foct wide strip of land (0.007 acre, more or less), being part of that 2.45 acre tract of land described in the deed to Canini: and Pellecchia, Inc. of record in Instrument No. 199908110204889, Recorder's Office. Franklin County, Ohio.

The bearings shown on the above map correspond to the bearing of N 01700'00" W as given for the centerline of Hamilton Road and described in the deed to Stonehenge Company, of of record in Instrument No. 200003010041021, Recorder's Office, Franklin County, Ohio.



BAUER, DAVIDSON & MERCHANT, INC.

The second CONSULTING ENGINEERS A. Ken

William D. Beer Professional Surveyor No. 7980

BAUER, DAVIDSON &

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MERCHANT, INC. Consulting Engineers

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