

**AGREEMENT TO USE ECONOMIC GROWTH INCENTIVES  
FOR NEW JOBS AND INVESTMENT**

*03/15/12 Draft*

This Agreement ("Agreement") is entered into by \_\_\_\_\_, \_\_\_\_\_,  
\_\_\_\_\_ (collectively, the "Partnering Jurisdictions" or the "Parties").

**WHEREAS**, local governments in Central Ohio have been meeting since January 27, 2011 to explore how they can best work together to attract new economic development to the region;

**WHEREAS**, the Parties have continued to meet and discuss viable strategies to encourage economic growth and believe that financial incentives are tools best used to entice new jobs and investment to the region, and should not be used to encourage a local company to move existing jobs and investment from one local community to another;

**WHEREAS**, to that end, the Partnering Jurisdictions have agreed to enter into this Agreement that limits the use of financial incentives to new jobs and investment in the region;

**NOW, THEREFORE**, in consideration of the foregoing, the Partnering Jurisdictions agree as follows:

- 1) Partnering Jurisdictions agree to use financial incentives on projects to attract new jobs and investment to the region. To this end, the Parties and their agents will offer financial incentives to attract new jobs and investment to the region or to support new jobs and investment of local companies in the region.
- 2) No Partnering Jurisdiction or its agents will use financial incentives to entice a local company to move existing jobs and investment from another Partnering Jurisdiction.
- 3) Nothing in this Agreement shall be construed to limit or preclude a Partnering Jurisdiction or its agents from offering whatever financial incentives are necessary to retain and grow a company already located within its jurisdiction.
- 4) Partnering Jurisdictions recognize that even as the Parties comply with this Agreement it is possible that a company in one Partnering Jurisdiction could decide to move existing jobs and investment to a location in another Partnering Jurisdiction and benefit from automatic real estate abatement or other financial incentives that would not require further agreement or legislative action. If this situation arises, any other Party, when approached by such company, may offer financial incentives in an amount up to the estimated value of the automatic abatement or incentives. The Partnering Jurisdictions agree to discuss such situations, share information, and determine this estimated value.
- 5) Partnering Jurisdictions understand that it is in the public interest to communicate with each other on economic development projects and that if any Party is approached by a company in the region, or its agents, any development organization, or the State of Ohio for the purpose of such company receiving financial incentives, it will notify the Partner Jurisdiction in which the company is located. The Parties will discuss the situation, assess how it relates to provisions of this Agreement, assess whether the situation involves new jobs and investment, and determine and agree to a course of action that is mutually acceptable. If the Parties have difficulty resolving a situation, the other Partnering Jurisdictions will assist the Parties in efforts to reach agreement as provided for in section (6) of this Agreement.

- 6) Partnering Jurisdictions will meet once each quarter during the term of this Agreement or upon the request of any of the Parties to review the status of its implementation and discuss efforts towards refinement. In these meetings the parties will discuss such matters and how best to resolve such them through administrative actions or amendment of this Agreement. Furthermore, Partnering Jurisdictions may hold meetings, appoint panels of its members, or take other actions, as deemed appropriate, to assist Parties in efforts to reach agreement pursuant to under section (5) of the Agreement.
- 7) The term of this Agreement is from June 1, 2012 through December 31, 2013 ("Term"). The Agreement may be renewed in writing on the same terms and conditions for four consecutive, one-year terms.
- 8) The Partnering Jurisdictions agree to continue working with, and strengthening relationships with, development organizations such as, but not limited to, the Greater Columbus Chamber, 2020!, and other public agencies to enhance the economic development and recruiting efforts of Central Ohio.
- 9) The Parties hereto agree to work with other non-member local governments to gain their support and participation in this Agreement and engage them in the effort to bring new investment to Central Ohio for the collective benefit of the region. When a new jurisdiction adopts the Agreement, it shall become effective for the new jurisdiction on the earliest date provided for under the laws of the new jurisdiction and have the same expiration date and renewal terms as provided in section (7) of this Agreement.
- 10) The Parties also agree to continue to work towards Agreements on other important economic growth matters like the redevelopment of property within our region and attracting more companies to the region.
- 11) For the purposes of this Agreement, an agent of the Partnering jurisdiction include community improvement corporations, community development corporations, chambers of commerce, or any public or private organizations created by or working on behalf of the Partnering Jurisdiction to promote economic development and redevelopment.
- 12) For the purposes of this Agreement, financial incentives include performance based payroll incentives, cash, land, grants, loans, and tax credits, and any real estate tax abatements requiring the approval of an agreement by the legislative authority of a Partnering Jurisdiction or provided by an agent of the Partnering Jurisdiction. Financial incentives do not include public infrastructure.

**IN WITNESS WHEREOF**, the Partnering Jurisdictions, each by a duly authorized representative, have hereunto set their signatures below on the date so noted.

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	<b>Pre'94 CRA or similar areas, or existing agreements with Automatic Abatements or Financial Incentives</b>	<b>Post '94 CRA and EZ Agreements that require a project agreement</b>	<b>Performance based Payroll Incentives</b>	<b>Cash, Loans, Grants, Land, tax credits</b>
Can a Home Community offer these incentives to a company already in its own jurisdiction?  Pursuant to Paragraph 3	YES	YES	YES	YES
Can a community offer these incentives to a company that is new to the region?  Pursuant to Paragraph 1	YES	YES	YES	YES
Can a community offer these incentives for <b>net new</b> jobs and Investments to a company already in the region?  Pursuant to Paragraphs 1 and 5	YES	YES	YES	YES
Can a community offer these incentives to a company for jobs and investments already in the region?  Pursuant to Paragraph 2 and 4	YES	NO	NO	NO
If a company seeks to move and benefit from an automatic real estate abatement as outlined above, can another community offer incentives to match the value this automatic incentive.  Pursuant to Paragraph 4	Not Applicable	YES	YES	YES