

AMERISCAPE

LANDSCAPE MAINTENANCE & IRRIGATION

February 27, 2008

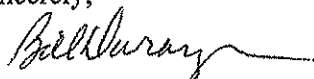
Terry Emery
Service Director
City of Gahanna

Terry,

Here is the summary contract for all of the landscape work that Ameriscape will be doing for the City of Gahanna this upcoming landscape season. I have also attached maps that correspond to each area. Please keep in mind that the original contract included two option years (2008 & 2009). We will extend those option years to all of the additional work covered under this contract and we will keep the prices the same for 2008 and 2009. If you would like to consider a third year there would be an additional 3% added to the total cost. This would lock all pricing for a three year period. Please refer to the pricing spreadsheet below. All services will be billed as we did last year (billing per service except for mowing which were billed on a monthly basis). All services specifications and legal guidelines are per the City of Gahanna Municipal Gateway Landscape Maintenance Bid Set. Please provide signature on the last page of the service proposal summary (see attached).

Thanks again for the opportunity to provide landscape service for Gahanna. We look forward to the challenge of adding to the beauty of your community.

Sincerely,



Bill Duraney - Owner
Ameriscape, Inc

Pricing Summary

	<u>Base Bid plus Lawn care</u>	<u>Additional Areas & Services</u>	<u>Total</u>
2008	\$35,612.00	\$21,846.00	\$57,458.00
2009	\$35,612.00	\$21,846.00	\$57,458.00
2010 Option	\$36,680.00	\$22,501.00	\$59,181.00

AMERISCAPE

LANDSCAPE MAINTENANCE & IRRIGATION

SERVICE PROPOSAL

NAME / ADDRESS

City of Gahanna
Attn: Accounts Payable
200 South Hamilton Rd
Gahanna, OH 43230

DATE

AGREEMENT #

2/27/2008

5107

TERMS

LOCATION

Net 30

2008 Maintenance

DESCRIPTION	OCCURRENCES	RATE	TOTAL
WEST GATEWAY Regular Weekly Mowing Service	26	160.4615	4,172.00
Mowing Additional Area - 220, 000 sq ft of turf to be mowed every 2 weeks during growing season.	14	255.00	3,570.00
Lawn Care Applications	3	210.00	630.00T
Walk Edging	6	150.00	900.00T
Landscape Tree and Shrub Fertilization: Deep root injection is used to provide nutrient storage for winter dormancy, spring flowering and overall plant health.	2	300.00	600.00T
Snapshot Application	1	400.00	400.00T
Spring Clean Up: Includes clean up, edging of all beds, and installation of mulch at 2 inch.	1	8,500.00	8,500.00T
Weeding and Edging to beds and hard surface areas.	6	250.00	1,500.00T
TO APPROVE THIS PROPOSAL, PLEASE SIGN AND DATE BELOW. RETURN BY MAIL OR FAX (866) 357-1232.		TOTAL	


AMERISCAPE, INC.

SIGNATURE & DATE

PROPOSAL PRICING GUARANTEED UP TO 60 DAYS FROM PROPOSAL DATE.

P.O. BOX 663 • NEW ALBANY, OHIO 43054 • (614) 863-5400 • FAX: (866) 357-1232

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DESCRIPTION	OCCURRENCES	RATE	TOTAL
Fall Clean Up / Leaf Removal	2	450.00	900.00T

NORTH GATEWAY			
Regular Weekly Mowing Service	26	145.00	3,770.00
Mowing Additional Area - 84,000 sq ft of turf to be cut weekly. Includes Foxboro pool area and areas at intersection of RT 62 and Hanilton Rd.	28	100.00	2,800.00
Lawn Care Applications	3	130.00	390.00T
Walk Edging	6	100.00	600.00T
Landscape Tree and Shrub Fertilization: Deep root injection is used to provide nutrient storage for winter dormancy, spring flowering and overall plant health.	2	195.00	390.00T
Snapshot Application	1	150.00	150.00T
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DESCRIPTION	OCCURRENCES	RATE	TOTAL
Spring Clean Up: Includes clean up, edging of all beds, and installation of mulch at 2 inch.	1	1,890.00	1,890.00T
Weeding and Edging to beds and hard surface areas.	6	150.00	900.00T
Fall Clean Up / Leaf Removal	2	100.00	200.00T
Additional - Trim area on both sides of Hamilton just south of Vista Dr. Includes monthly trimming of hill area down to rock areas.	6	120.00	720.00T

SOUTH GATEWAY Regular Weekly Mowing Service	26	160.00	4,160.00
Mowing Additional Areas - 343,000 sq ft of turf to be mowed every 2 weeks during growing season.	14	399.00	5,586.00
Lawn Care Applications	3	220.00	660.00
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DESCRIPTION	OCCURRENCES	RATE	TOTAL
Landscape Tree and Shrub Fertilization: Deep root injection is used to provide nutrient storage for winter dormancy, spring flowering and overall plant health.	2	250.00	500.00
Spring Clean Up: Includes clean up, edging of all beds, and installation of mulch at 2 inch.	1	4,900.00	4,900.00
Weeding and Edging to beds and hard surface areas.	6	100.00	600.00
Fall Clean Up / Leaf Removal	2	350.00	700.00

EAST GATEWAY - Additional Areas - Includes weekly maintenance of middle island from Hoggy's entrance to circle.	28	37.50	1,050.00T

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DESCRIPTION	OCCURRENCES	RATE	TOTAL
HIGH STREET Spring Clean Up: Includes clean up, edging of all beds, and installation of absolute black mulch. Includes beds from sidewalk to street.	1	1,500.00	1,500.00
Bi-weekly bed maintenance and hard surface weed control.	13	120.00	1,560.00
Season long maintenance of lot next to Chamber of Commerce, services includes weekly mowing, bed weeding, mulch installation (absolute black), bed edging, shrub pruning, and lawn applications.	1	1,260.00	1,260.00

TURKEY RUN / JAMES RD BRIDGE BEDS - Season long maintenance, shrub pruning, shrub fertilization, mulch installation (absolute black), and bed edging.	1	2,000.00	2,000.00

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DESCRIPTION	OCCURRENCES	RATE	TOTAL
<p>Note - All areas were reviewed with Russ. Maps of all areas are attached with area descriptions of additional areas. Fall clean ups are for original contracted areas only. All island areas will have grass clippings caught weekly.</p> <p>Sales Tax</p>		0.00%	0.00
<p>TO APPROVE THIS PROPOSAL, PLEASE SIGN AND DATE BELOW. RETURN BY MAIL OR FAX (866) 357-1232.</p>		<p>TOTAL \$57,458.00</p>	

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PROPOSAL PRICING GUARANTEED UP TO 60 DAYS FROM PROPOSAL DATE. Page 6