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OE400SPS

SALES QUOTATION

QUOTE NO.	ACCOUNT NO.	DATE
CSVX298	3537613	6/4/2012

BILL TO:
CITY OF GAHANNA
200 S HAMILTON RD

SHIP TO:
CITY OF GAHANNA
Attention To: JEFF SPENCE
200 S HAMILTON RD

Accounts Payable
GAHANNA, OH 43230-2919

GAHANNA, OH 43230-2919
Contact: JEFF SPENCE 614.342.4205

Customer Phone #614.337.4388

Customer P.O. # CSVX298 QUOTE

ACCOUNT MANAGER		SHIPPING METHOD	TERMS	EXEMPTION CERTIFICATE	
BJ DIETERICH 866.665.7137		FEDEX Ground	NET 30-VERBAL	GOVT-EXEMPT	
QTY	ITEM NO.	DESCRIPTION	UNIT PRICE	EXTENDED PRICE	
1	2551005	BTO PAN TB 31 I5-2520M 320GB 4GB W7 Mfg#: CF-31JEG8U1M Contract: National IPA Panasonic 073103-01	3,756.15	3,756.15	
1	2142384	PAN EMISSIVE BACKLIT KB F/CF-31 Mfg#: CF-WKB313VM-S Contract: National IPA Technology Solutions 083052-01	243.90	243.90	
1	2144923	PANASONIC PROTECTIVE FILM FOR CF-31 Mfg#: CF-VPF15U Contract: National IPA Technology Solutions 083052-01	61.20	61.20	
1	1706189	CDW HARDWARE INSTALL FOR DT-NB-PRT Mfg#: HWINSTALLDTLTPRT Contract: National IPA Technology Solutions 083052-01	10.00	10.00	
SUBTOTAL				4,071.25	
FREIGHT				0.00	
TAX				0.00	

US Currency

TOTAL 4,071.25

CDW Government
230 North Milwaukee Ave.
Vernon Hills, IL 60061
Phone: 847.371.5000

Fax: 312.752.3951

Please remit payment to:
CDW Government
75 Remittance Drive
Suite 1515
Chicago, IL 60675-1515

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at
<http://www.cdw.com/content/terms-conditions/product-sales.asp>
For more information, contact a CDW account manager.

EXHIBIT A



CDWG.com | 800.594.4239

OE400SPS

SALES QUOTATION

QUOTE NO.	ACCOUNT NO.	DATE
CSVX361	3537613	6/4/2012

BILL TO:

CITY OF GAHANNA
200 S HAMILTON RD

SHIP TO:

CITY OF GAHANNA
Attention To: JEFF SPENCE
200 S HAMILTON RD

Accounts Payable

GAHANNA, OH 43230-2919

GAHANNA, OH 43230-2919

Contact: JEFF SPENCE 614.342.4205

Customer Phone #614.337.4388

Customer P.O. # CSVX361 QUOTE

ACCOUNT MANAGER		SHIPPING METHOD	TERMS	EXEMPTION CERTIFICATE	
BJ DIETERICH 866.665.7137		DROP SHIP-GROUND	NET 30-VERBAL	GOVT-EXEMPT	
QTY	ITEM NO.	DESCRIPTION	UNIT PRICE	EXTENDED PRICE	
1	1782105	UTILITY ROCKET DUAL WIFI GPS CHIPSET Mfg#: COM-H-5108 Contract: MARKET	933.35	933.35	
1	2053933	UTILITY ROCKET LOCKER W/INT PWR TMER Mfg#: COM-H-1355 Contract: MARKET	173.08	173.08	
1	2216954	UA-PERM MOUNT QUADBAND CELL Mfg#: COM-H-5431-B Contract: MARKET	159.12	159.12	
1	1411924	UTILITY ON BOARD DIAGNOSTIC CONN CBL Mfg#: COM-H-6101 Contract: MARKET	333.14	333.14	
1	1632011	UTILITY T2 WIFI RFID TAG W/BATT Mfg#: RFID-H-7601 Contract: MARKET	73.42	73.42	
1	1312472	UTILITY AVAIL/RCM ACTIVATION FEE 1-T Mfg#: SER-I-2202 Contract: MARKET	52.45	52.45	
1	1756168	UTILITY CONFIG & SET-UP F/VEH DIAG Mfg#: SER-H-6100 Contract: MARKET	52.45	52.45	
1	1463975	UTILITY 1-TIME CONFIG & SET UP FEE Mfg#: SER-H-7600 Contract: MARKET	26.23	26.23	
1	2213634	UTILITY 1YR RCM Mfg#: SS-101 Contract: MARKET	234.00	234.00	
1	2213635	UTILITY 1YR DATASYNC Mfg#: SS-102 Contract: MARKET	76.29	76.29	
1	2213636	UTILITY 1YR AVAIL Mfg#: SS-103 Contract: MARKET	76.29	76.29	
1	2213637	UTILITY 1YR DIAGNOSTICS Mfg#: SS-104 Contract: MARKET	76.29	76.29	
1	2213638	UTILITY 1YR RFID Mfg#: SS-105 Contract: MARKET	76.29	76.29	
SUBTOTAL				2,342.40	
FREIGHT				0.00	
TAX				0.00	

US Currency

TOTAL 2,342.40

CDW Government
230 North Milwaukee Ave.
Vernon Hills, IL 60061
Phone: 847.371.5000

Fax: 312.752.3951

Please remit payment to:

CDW Government
75 Remittance Drive
Suite 1515
Chicago, IL 60675-1515



applied concepts, inc.

2609 Technology Dr.
Plano, TX 75074
Phone: 972-398-3780
Fax: 972-398-3781

National Toll Free: 1-800- STALKER

Presented by Jean Farmer Ext: 188

Quotation

Page 1 of 1

Date: 06/06/12

Acct Rep: Greg Chambers

Quote #: 81572

Effective From: 06/06/12

Valid Through: 09/04/12

Bill To:		432301	Ship To:	
Gahanna Police Dept	ATTN:		Gahanna Police Dept	ATTN:
460 Rocky Fork Blvd	Accounts Payable		460 Rocky Fork Blvd	Lieutenant Jeffrey Spence
Gahanna, OH 43230-3337			Gahanna, OH 43230-3337	614-342-4240

Line	Qty	Part Number	Description	Price	Ext Price
1	1	200-0849-00	Stalker Patrol Counting Unit	\$1,349.00	\$1,349.00
2	2	200-0851-00	Stalker Patrol K-band Antenna		\$0.00
3	1	200-0867-00	Stalker Patrol Remote Control		\$0.00
4	1	200-0772-00	25 MPH K-Band Tuning Fork		\$0.00
5	1	200-0773-00	40 MPH K-Band Tuning Fork		\$0.00
6	1	200-0243-00	Counting/Display Tall Mount		\$0.00
7	2	200-0245-01	Stalker Patrol K-band Antenna Mount		\$0.00
8	1	155-2305-04	Stalker Patrol 4 ft Antenna Cable		\$0.00
9	1	155-2305-16	Stalker Patrol 16 ft Antenna Cable		\$0.00
10	1	155-2283-50	CAN/VSS Power Cable		\$0.00
11	1	200-0866-00	Stalker Patrol Manual		\$0.00
12	1	200-0324-00	Shipping Container		\$0.00
13	1	060-1000-24	24-Month Warranty		\$0.00

Pmnt Terms: Net 30 days

**Lead Time is 45 business days
after receipt of order.**

Product	1,349.00	Sub-Total:	1,349.00
Discount 0.00%	0.00	Sales Tax 0.00%	0.00
Trade-in:		Shipping & Handling:	20.00
		Total:	1,369.00

**MOTOROLA SOLUTIONS**

Quote Number: QU0000189511
Effective: 30 MAY 2012
Effective To: 29 JUL 2012

Bill-To:

GAHANNA POLICE DEPT, CITY OF
 460 ROCKY FORD BLVD
 GAHANNA, OH 43230
 United States

Attention:

Name: Jeff Spence
Phone: 614.342.4205

Sales Contact:

Name: Steve Stauch
Email: sstauch@bandccommunications.com
Phone: 6142765552

Contract Number: OHIO STATE
Freight terms: FOB Destination
Payment terms: Net 30 Due

Item	Quantity	Nomenclature	Description	List price	Your price	Extended Price
1	1	M30TSS9PW1AN	APX7500 DUAL BAND MID POWER	\$2,272.00	\$1,817.60	\$1,817.60
1a	1	B18CR	ADD: AUXILARY SPKR 7.5 WATT	\$60.00	\$48.00	\$48.00
1b	1	W20CA	ADD: KEYPAD MIC GCAI	\$180.00	\$144.00	\$144.00
1c	1	G806BE	ENH: ASTRO DIGITAL CAI OP APX	\$515.00	\$412.00	\$412.00
1d	1	G442AJ	ADD: APX O5 CONTROL HEAD	\$432.00	\$345.60	\$345.60
1e	1	G444AE	ADD: CONTROL HEAD SOFTWARE	-	-	-
1f	1	GA00343AA	ADD: UHF R1 MP SECONDARY BAND	\$400.00	\$320.00	\$320.00
1g	1	GA00244AA	ADD: 7/800MHZ PRIMARY BAND	-	-	-
1h	1	GA00579AA	ADD: ENABLE DUAL BAND OPERATION	\$600.00	\$480.00	\$480.00
1i	1	G78AR	ENH: 2 YR REPAIR SERVICE ADVANTAGE	\$158.00	\$158.00	\$158.00
1j	1	G67BK	ADD: REMOTE MOUNT MID POWER	\$297.00	\$237.60	\$237.60
1k	1	G51AT	ENH: SMARTZONE OPERATION APX	\$1,500.00	\$1,200.00	\$1,200.00
1l	1	G426AD	ADD: ANT 1/4 WAVE WHIP 450-470 MHZ	\$25.00	\$20.00	\$20.00
1m	1	W484AF	ALT: ANT 3DB GAIN 762-870MHZ	\$38.00	\$30.40	\$30.40
1n	1	QA01749AB	ADD: ADVANCED SYSTEM KEY - SOFTWARE KEY	-	-	-
1o	1	G361AH	ADD: P25 TRUNKING SOFTWARE	\$300.00	\$240.00	\$240.00

Total Quote in USD**\$5,453.20****THIS QUOTE IS BASED ON THE FOLLOWING:**

1 This quotation is provided to you for information purposes only and is not intended to be an offer or a binding proposal.

If you wish to purchase the quoted products, Motorola Solutions, Inc. ("Motorola") will be pleased to provide you with our standard terms and conditions of sale (which will include the capitalized provisions below), or alternatively, receive your purchase order which will be acknowledged.

Thank you for your consideration of Motorola products.

- 2 Quotes are exclusive of all installation and programming charges (unless expressly stated) and all applicable taxes.
- 3 Purchaser will be responsible for shipping costs, which will be added to the invoice.
- 4 Prices quoted are valid for thirty(30) days from the date of this quote.
- 5 Unless otherwise stated, payment will be due within thirty days after invoice. Invoicing will occur concurrently with shipping.

MOTOROLA DISCLAIMS ALL OTHER WARRANTIES WITH RESPECT TO THE ORDERED PRODUCTS, EXPRESS OR IMPLIED INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

MOTOROLA'S TOTAL LIABILITY ARISING FROM THE ORDERED PRODUCTS WILL BE LIMITED TO THE PURCHASE PRICE OF THE PRODUCTS WITH RESPECT TO WHICH LOSSES OR DAMAGES ARE CLAIMED. IN NO EVENT WILL MOTOROLA BE LIABLE FOR INCIDENTAL OR CONSEQUENTIAL DAMAGES.