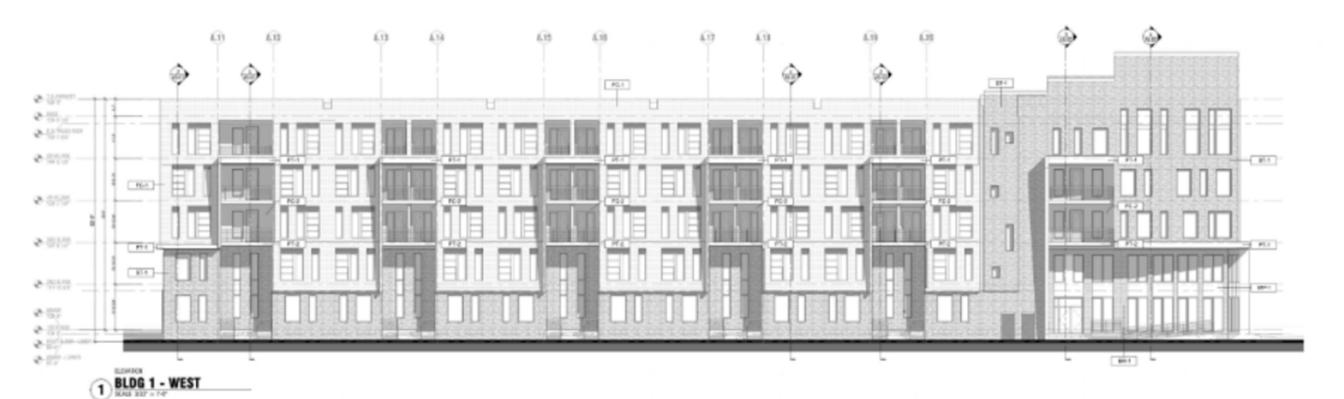




#### Financial Impact to Gahanna

- Approximately \$797,000 of annual disposable income by residents to be spent on food and entertainment
- Total investment returned to City by 2028
- Annual return on investment for City is projected to be 9% or greater from 2020 2045



### **Developer's Recent Projects**

#### **Yardley**

- 78 units
- 15 year, 100% Tax Abatement
- \$385,000 (\$4,935 / unit) of public improvements were paid by the City of Columbus; and
- \$92,000 grant for environmental remediation



#### **Out of Town**

- 45 units
- 15 year, 100% Tax Abatement
- \$135,000 (\$3,000 / unit) of public improvements were paid by the City of Columbus



## City's Return on Investment Analysis

		2020-2021 Construction		2022-2036 Abatement Period		2037-2044 Post Abatement
Change in Real Estate Taxes	\$	(410)	\$	(7,856)	\$	131,546
Income Tax						
Construction	\$	110,000	\$	0	\$	0
Leasing/Management	\$	0	\$	44,005	\$	31,049
Residents	\$	0	\$	403,993	\$	285,052
Total Income Tax	\$	110,000	\$	447,998	\$	316,101
Total Revenue to Gahanna	\$	109,590	\$	440,143	\$	447,647
Avg. Annual ROI *	%	20.21	%	10.82	%	20.64
Cumulative Revenue to Gahanna	\$	109,590	\$	549,733	\$	997,379

<sup>\*</sup> ROI is calculated on the annual income to the City divided by the public infrastructure investment of \$271,000.



## **Development Agreement Proposal**

- 15-year 100% tax abatement
- Easements/street vacations requested
  - Grading
  - Bike Path
  - Vacate portion of North Street
  - Modification of parking easement
- \$271,000 of TIF reimbursements for public infrastructure
- \$128,000 of fee waivers

# **Summary of Developer's Request**

	Total	Public Improvements	Fee Waivers
Original Request	\$ 769,919	\$ 585,748	\$ 184,171
Removal of Rock Park Parking	\$ (119,543)	\$ (119,543)	
Removal of Demolition Costs	\$ (138,554)	\$ (138,554)	
Removal of Enviro Remediation	\$ (56,535)	\$ (56,535)	
Removal of Fee Waivers	\$ (56,112)		\$ (56,112)
Total Revisions	\$ (370,744)	\$ (314,632)	\$ (56,112)
Revised Request	\$ 399,175	\$ 271,116	\$ 128,059
Per Unit	\$ 3,094		
North Street ROW Payment	\$ (25,000)		
Total Developer Concession	\$ (395,744)		