

**SWOP4G 2018/2019 ROCK SALT BID 18021SWOP4G TABULATION**

| Organization |                                       | Estimated Total Tons | AMERICAN ROCK SALT | % Available over maximum | CARGILL INC. | % Available over maximum | **COMPASS MINERALS AMERICA INC. | % Available over maximum | THE DETROIT SALT CO. | % Available over maximum |
|--------------|---------------------------------------|----------------------|--------------------|--------------------------|--------------|--------------------------|---------------------------------|--------------------------|----------------------|--------------------------|
| 1            | Batavia Township                      | 600                  | N/B                |                          | N/B          |                          | \$81.19                         | 0%                       | N/B                  |                          |
| 2            | Bath Township                         | 300                  | N/B                |                          | N/B          |                          | \$89.95                         | 0%                       | \$74.06              | 0%                       |
| 3            | Beavercreek Township                  | 1,500                | N/B                |                          | N/B          |                          | \$88.23                         | 0%                       | \$74.06              | 0%                       |
| 4            | Beavercreek, City of                  | 10,000               | N/B                |                          | N/B          |                          | \$88.23                         | 0%                       | N/B                  |                          |
| 5            | Bellbrook, City of                    | 700                  | N/B                |                          | N/B          |                          | \$87.01                         | 0%                       | N/B                  |                          |
| 6            | Blendon Township                      | 500                  | \$98.90            | 0%                       | N/B          |                          | \$86.64                         | 0%                       | N/B                  |                          |
| 7            | Brookville, City of                   | 400                  | N/B                |                          | N/B          |                          | \$85.12                         | 0%                       | N/B                  |                          |
| 8            | Butler Township                       | 1,000                | N/B                |                          | N/B          |                          | \$85.12                         | 0%                       | N/B                  |                          |
| 9            | Cardington, Village of                | 150                  | \$102.26           | 0%                       | N/B          |                          | \$82.74                         | 0%                       | N/B                  |                          |
| 10           | Cedarville, Village of                | 300                  | N/B                |                          | N/B          |                          | \$89.95                         | 0%                       | N/B                  |                          |
| 11           | Central Ohio Transit Authority (COTA) | 400                  | \$97.59            | 0%                       | \$87.94      | 0%                       | \$87.74                         | 0%                       | N/B                  |                          |
| 12           | Champaign County Engineer             | 1000                 | \$102.26           | 0%                       | N/B          |                          | \$89.16                         | 0%                       | N/B                  |                          |
| 13           | Clayton, City of                      | 1,700                | N/B                |                          | N/B          |                          | \$84.51                         | 0%                       | N/B                  |                          |
| 14           | Clearcreek Township                   | 1,800                | N/B                |                          | N/B          |                          | \$85.79                         | 0%                       | N/B                  |                          |
| 15           | Clermont County Engineer's Office     | 9,000                | N/B                |                          | N/B          |                          | \$83.87                         | 0%                       | N/B                  |                          |
| 16           | Clinton Township                      | 300                  | \$98.01            | 0%                       | \$87.94      | 0%                       | \$87.74                         | 0%                       | N/B                  |                          |
| 17           | Columbus Regional Airport Authority   | 300                  | \$97.59            | 0%                       | N/B          |                          | \$87.74                         | 0%                       | N/B                  |                          |
| 18           | Concord Township                      | 1,250                | \$99.95            | 0%                       | N/B          |                          | \$84.16                         | 0%                       | N/B                  |                          |
| 19           | Dayton City Schools                   | 300                  | N/B                |                          | N/B          |                          | \$85.12                         | 0%                       | \$69.87              | 0%                       |
| 20           | Dayton, City of                       | 10,000               | N/B                |                          | N/B          |                          | \$87.62                         | 0%                       | N/B                  |                          |
| 21           | Dublin, City of                       | 2,000                | \$98.90            | 0%                       | N/B          |                          | \$86.64                         | 0%                       | N/B                  |                          |
| 22           | Englewood, City of                    | 1,500                | N/B                |                          | N/B          |                          | \$85.73                         | 0%                       | \$69.87              | 0%                       |
| 23           | Evendale, Village of                  | 700                  | N/B                |                          | N/B          |                          | \$78.34                         | 0%                       | N/B                  |                          |
| 24           | Farmersville, Village of              | 150                  | N/B                |                          | N/B          |                          | \$86.40                         | 0%                       | \$69.87              | 0%                       |
| 25           | Franklin County Engineer's Office     | 1,500                | \$97.59            | 0%                       | N/B          |                          | \$87.74                         | 0%                       | N/B                  |                          |
| 26           | Gahanna, City of                      | 2,500                | \$98.01            | 0%                       | \$82.72      | 0%                       | \$87.74                         | 0%                       | N/B                  |                          |
| 27           | Genoa Township                        | 800                  | \$99.32            | 0%                       | N/B          |                          | \$86.64                         | 0%                       | N/B                  |                          |
| 28           | German Township Road & Service Dept   | 500                  | N/B                |                          | N/B          |                          | \$86.40                         | 0%                       | N/B                  |                          |
| 29           | Germantown, City of                   | 750                  | N/B                |                          | N/B          |                          | \$86.40                         | 0%                       | N/B                  |                          |
| 30           | Gilead Township                       | 200                  | N/B                |                          | N/B          |                          | \$82.09                         | 0%                       | N/B                  |                          |
| 31           | Glendale, Village of                  | 400                  | N/B                |                          | N/B          |                          | \$77.73                         | 0%                       | N/B                  |                          |
| 32           | Goshen Township                       | 800                  | N/B                |                          | N/B          |                          | \$82.04                         | 0%                       | N/B                  |                          |
| 33           | Grandview Heights, City of            | 750                  | \$98.01            | 0%                       | \$87.94      | 0%                       | \$87.74                         | 0%                       | N/B                  |                          |
| 34           | Greater Dayton RTA                    | 300                  | N/B                |                          | N/B          |                          | \$87.62                         | 0%                       | \$69.87              | 0%                       |
| 35           | Greene County Engineer                | 7,500                | N/B                |                          | \$92.31      | 0%                       | \$85.12                         | 0%                       | N/B                  |                          |
| 36           | Harlem Township                       | 275                  | \$99.32            | 0%                       | N/B          |                          | \$86.64                         | 0%                       | N/B                  |                          |
| 37           | Harrison Township, Montgomery County  | 1,500                | N/B                |                          | N/B          |                          | \$87.62                         | 0%                       | N/B                  |                          |
| 38           | Hilliard, City of                     | 2,500                | \$98.48            | 0%                       | \$82.72      | 0%                       | \$87.74                         | 0%                       | N/B                  |                          |
| 39           | Huber Heights, City of                | 3,000                | N/B                |                          | N/B          |                          | \$88.23                         | 0%                       | \$69.87              | 0%                       |
| 40           | Indian Hill, Village of               | 2,500                | N/B                |                          | N/B          |                          | \$80.88                         | 0%                       | N/B                  |                          |
| 41           | Jackson Township Montgomery County    | 200                  | N/B                |                          | N/B          |                          | \$86.40                         | 0%                       | \$69.87              | 0%                       |
| 42           | Jefferson Township Road Dept.         | 700                  | N/B                |                          | N/B          |                          | \$87.62                         | 0%                       | N/B                  |                          |
| 43           | Kettering, City of                    | 6,000                | N/B                |                          | N/B          |                          | \$87.01                         | 0%                       | N/B                  |                          |
| 44           | Mad River Local Schools               | 120                  | N/B                |                          | N/B          |                          | \$88.23                         | 0%                       | \$69.87              | 0%                       |
| 45           | Mason, City of                        | 5,000                | N/B                |                          | N/B          |                          | \$78.69                         | 0%                       | N/B                  |                          |
| 46           | Miami County Engineers Office         | 6,000                | N/B                |                          | N/B          |                          | \$89.95                         | 0%                       | N/B                  |                          |
| 47           | Miami Township, Clermont County       | 2,200                | N/B                |                          | N/B          |                          | \$80.88                         | 0%                       | N/B                  |                          |
| 48           | Miami Township, Montgomery County     | 3,000                | N/B                |                          | N/B          |                          | \$89.95                         | 0%                       | N/B                  |                          |
| 49           | Miamisburg, City of                   | 3,500                | N/B                |                          | N/B          |                          | \$86.40                         | 0%                       | N/B                  |                          |
| 50           | Middletown, City of                   | 4,500                | N/B                |                          | N/B          |                          | \$78.41                         | 0%                       | N/B                  |                          |

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| 51           | Milford, City of                        | 700                  | N/B                |                          | N/B          |                          | \$80.88                         | 0%                       | N/B                  |                          |
| 52           | Monroe, City of                         | 3,000                | N/B                |                          | N/B          |                          | \$79.56                         | 0%                       | N/B                  |                          |
| 53           | Montgomery County Engineer              | 10,000               | N/B                |                          | N/B          |                          | \$87.62                         | 0%                       | \$69.87              | 0%                       |
| 54           | Montgomery County Parks                 | 100                  | N/B                |                          | N/B          |                          | \$87.62                         | 0%                       | N/B                  |                          |
| 55           | Moraine, City of                        | 1,500                | N/B                |                          | N/B          |                          | \$87.01                         | 0%                       | \$69.87              | 0%                       |
| 56           | Mount Gilead, Village                   | 200                  | N/B                |                          | N/B          |                          | \$82.09                         | 0%                       | N/B                  |                          |
| 57           | New Albany, City of                     | 3,000                | \$98.48            | 0%                       | N/B          |                          | \$87.74                         | 0%                       | N/B                  |                          |
| 58           | New Carlisle, City of                   | 300                  | N/B                |                          | N/B          |                          | \$89.95                         | 0%                       | N/B                  |                          |
| 59           | New Jasper Township                     | 200                  | N/B                |                          | N/B          |                          | \$85.12                         | 0%                       | \$75.19              | 0%                       |
| 60           | Oakwood, City of                        | 700                  | N/B                |                          | N/B          |                          | \$88.66                         | 0%                       | \$69.87              | 0%                       |
| 61           | Obetz, Village of                       | 375                  | \$98.48            | 0%                       | \$82.72      | 0%                       | \$89.16                         | 0%                       | N/B                  |                          |
| 62           | Pierce Township                         | 1,400                | N/B                |                          | N/B          |                          | \$80.88                         | 0%                       | N/B                  |                          |
| 63           | Piqua, City of                          | 2,500                | N/B                |                          | N/B          |                          | \$89.69                         | 0%                       | N/B                  |                          |
| 64           | Powell, City of                         | 1,000                | \$98.48            | 0%                       | N/B          |                          | \$86.64                         | 0%                       | N/B                  |                          |
| 65           | Riverside, City of                      | 1,200                | N/B                |                          | N/B          |                          | \$88.23                         | 0%                       | \$69.87              | 0%                       |
| 66           | Sharonville, City of                    | 1,800                | N/B                |                          | N/B          |                          | \$78.34                         | 0%                       | N/B                  |                          |
| 67           | St. Bernard, Village of                 | 500                  | N/B                |                          | N/B          |                          | \$77.62                         | 0%                       | N/B                  |                          |
| 68           | Sugarcreek Township                     | 1,000                | N/B                |                          | N/B          |                          | \$84.51                         | 0%                       | N/B                  |                          |
| 69           | Tate Township                           | 300                  | N/B                |                          | N/B          |                          | \$82.82                         | 0%                       | N/B                  |                          |
| 70           | Tipp City                               | 550                  | N/B                |                          | N/B          |                          | \$89.95                         | 0%                       | \$78.97              | 0%                       |
| 71           | Trenton, City of                        | 400                  | N/B                |                          | N/B          |                          | \$79.56                         | 0%                       | N/B                  |                          |
| 72           | Trotwood, City of                       | 2,000                | N/B                |                          | N/B          |                          | \$88.23                         | 0%                       | N/B                  |                          |
| 73           | Union Township Licking County           | 150                  | \$101.10           | 0%                       | N/B          |                          | \$89.16                         | 0%                       | N/B                  |                          |
| 74           | Union Township Trustees                 | 2,400                | N/B                |                          | N/B          |                          | \$80.88                         | 0%                       | N/B                  |                          |
| 75           | Union, City of                          | 600                  | N/B                |                          | N/B          |                          | \$88.23                         | 0%                       | \$69.87              | 0%                       |
| 76           | Vandalia, City of                       | 2,000                | N/B                |                          | N/B          |                          | \$88.23                         | 0%                       | \$69.87              | 0%                       |
| 77           | Walnut Township Fairfield County        | 300                  | \$99.95            | 0%                       | N/B          |                          | \$89.16                         | 0%                       | N/B                  |                          |
| 78           | Washington Township (Montgomery County) | 3,500                | N/B                |                          | N/B          |                          | \$86.40                         | 0%                       | N/B                  |                          |
| 79           | Washington Township (Clermont County)   | 200                  | N/B                |                          | N/B          |                          | \$79.54                         | 0%                       | N/B                  |                          |
| 80           | West Carrollton, City of                | 1,500                | N/B                |                          | N/B          |                          | \$86.40                         | 0%                       | N/B                  |                          |
| 81           | West Jefferson, Village of              | 500                  | \$98.48            | 0%                       | N/B          |                          | \$89.16                         | 0%                       | N/B                  |                          |
| 82           | West Milton, Municipality of            | 300                  | N/B                |                          | N/B          |                          | \$89.95                         | 0%                       | \$79.84              | 0%                       |
| 83           | Whitehall, City of                      | 4,000                | \$98.01            | 0%                       | \$82.72      | 0%                       | \$89.16                         | 0%                       | N/B                  |                          |
| 84           | Williamsburg Township                   | 250                  | N/B                |                          | N/B          |                          | \$79.54                         | 0%                       | N/B                  |                          |
| 85           | Worthington, City of                    | 2,000                | \$98.48            | 0%                       | \$87.94      | 0%                       | \$86.64                         | 0%                       | N/B                  |                          |
| 86           | Xenia, City of                          | 1,500                | N/B                |                          | N/B          |                          | \$85.12                         | 0%                       | \$74.09              | 0%                       |
| 87           | Xenia Township Board of Trustees        | 800                  | N/B                |                          | N/B          |                          | \$85.12                         | 0%                       | \$74.09              | 0%                       |
| 88           | Yellow Springs, Village of              | 320                  | N/B                |                          | N/B          |                          | \$89.85                         | 0%                       | \$74.58              | 0%                       |
| 89           | Wright-Patterson AFB                    | 2,100                | N/B                |                          | N/B          |                          | \$103.03                        | 0%                       | N/B                  |                          |

**Note: \*\* Compass Materials has Exceptions that requires immediate review**