

R.D. Zande & Associates, Inc.

February 3, 2003

Karl C. Wetherholt, P.E.
City Engineer, City of Gahanna
200 South Hamilton Road
Gahanna, Ohio 43230

Re: Hamilton Road Improvements

Dear Mr. Wetherholt:

I have reviewed the right of way plans for the improvement of Hamilton Road. This improvement will require the acquisition of forty-six (46) parcels of additional right of way to complete the construction.

Our services will include title work, appraisal, negotiations and closings. Instrument recording will be the responsibility of the Franklin County Engineer.

The project will be completed on or before August 29, 2003, for a lump sum fee of eighty-four thousand one hundred fifty dollars (\$84,150.00). Our cost of services are identified in Exhibit "A".

Thank you for considering us for this work. We look forward to working with you on this project.

Very truly yours,

R.D. ZANDE & ASSOCIATES, INC.


Joseph J. Gatto II
Real Estate Manager

JJG/rl/0680-P-3318

Corporate Headquarters

1237 Dublin Road
Columbus, OH 43215
614/486-4383
FAX: 614/486-4387

11500 Northlake Drive
Suite 150
Cincinnati, OH 45249
513/769-5009
FAX: 513/769-5030

10534 Success Lane
Suite C
Centerville, OH 45458
937/885-2640
FAX: 937/885-2721

5555 Airport Highway
Suite 210
Toledo, OH 43615
419/867-6666
FAX: 419/867-6654

78 West Main Street
Logan, OH 43138
740/380-2828
FAX: 740/380-3535

1 Moore Avenue
Buckhannon, WV 26201
304/472-7140
FAX: 304/472-6239

424 Second Street
St. Albans, WV 25177
304/722-7251
FAX: 304/722-7252

P.O. Box 1082
Mt. Pleasant, SC 29465
843/884-6415
FAX: 843/884-4026

1-800-340-2743
www.zande.com

EXHIBIT A



Exhibit "A"

| | |
|--------------------------------------|--------------------|
| Appraisal | \$23,750.00 |
| Title Research (60 Auditors Parcels) | \$7,500.00 |
| Negotiations | \$46,000.00 |
| Closings | \$6,900.00 |
| Total Lump Sum Fee | \$84,150.00 |