

CORPORATION

PORTABLE WEIGHING DEVICES

3 G NASHUA COURT BALTIMORE, MARYLAND 21221

October 7, 1999

Mr. Mike Apple Gahanna Police Dept. 460 Rocky Fork Blvd. Gahanna, Ohio 43230

Dear Mr. Apple:

Loadometer Corporation herein affirms that it is now and has been Haenni & Cie.AG's sole source in the United States since 1979 for the sale and service of their Wheel Load Weighing devices. It is expected that this relationship will continue for an indefinite time period. If this relationship should dissolve or change, you will be notified in writing immediately.

We also herein affirm the Haenni WL101 wheel load weigher is the only hydraulic/analog low profile wheel load weigher in production in the world.

Loadometer Corporation herein quotes a firm price of \$3,250.00 each for the Haenni WL101 Wheel Load Weigher. This price is FOB destination and the scales are offered with the standard 3 year warranty. Delivery is usually within 30 to 60 days A.R.O. Our terms are net 30 days. Any orders received after 12/31/99 will be subject to the new price which is \$3,350.00 per scale. Quantity discounts start at 20 pieces and will be quoted upon request.

If I may be of more service or provide additional information, please do not he sitate to contact me at 1-800-753-6696.

Gary S. Muhler

President

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