

Highway Rock Salt - SWOP4G Bid #12-7398-12 Opened 6/26/12 - Middletown, OH

	Qty/Tons	Cargill	Enhance	Morton	North Amer	North Amer	Central	Enhance	American	2012 Low	2011 Low	Difference				Winning Bid	Avg Bid
Batavia Twp	1,000	\$62.32	\$71.48	\$66.13	\$61.41	\$76.91	N/A	N/A	\$70.99	\$61.41	\$62.99	-\$1.58					63.99
Bath Twp	300	\$66.28	\$71.59	\$70.30	\$65.28	\$80.78	N/A	N/A	\$65.96	\$65.28	\$66.96	-\$1.68					66.31
Beavercreek Twp	1,000	\$64.01	\$71.59	\$66.71	\$63.65	\$79.15	N/A	N/A	\$64.61	\$63.65	\$65.29	-\$1.64			Morton	6.10%	63.71
Beavercreek City	8,500	\$62.35	\$71.59	\$68.55	\$63.37	\$76.13	N/A	N/A	\$62.86	\$62.35	\$63.54	-\$1.19			MAVSCO	31.55%	63.36
Bellbrook City	700	\$65.99	\$71.59	\$68.02	\$65.02	\$80.52	N/A	N/A	\$65.69	\$65.02	\$66.69	-\$1.67			Central	6.50%	60.94
Blendon Twp	1,500	\$61.59	\$69.05	\$63.24	\$60.07	\$90.35	N/A	N/A	\$58.47	\$58.47	\$60.23	-\$1.76			American	50.880	65.04
Butler Twp	2,000	\$63.72	\$72.10	\$64.52	\$61.29	\$76.23	N/A	N/A	\$63.25	\$61.29					206,680	100.00%	
Cardington Village	50	\$63.90	\$73.70	\$65.05	\$61.80	\$96.04	N/A	N/A	\$61.28	\$61.28	\$61.96	-\$0.68					
Cedarville Village	300	\$66.22	\$71.59	\$70.26	\$65.24	\$80.74	N/A	N/A	\$64.92	\$64.92	\$66.92	-\$2.00					
Centerville	2,000	\$64.84	\$72.10	\$68.99	\$64.06	\$79.56	N/A	N/A	\$65.03	\$64.06	\$65.72	-\$1.66					
Central Ohio Transit Au	200	\$62.17	\$69.05	\$63.24	\$60.07	\$87.33	N/A	N/A	\$58.47	\$58.47	\$60.23	-\$1.76					
Clayton City	3,000	\$61.43	\$72.10	\$65.89	\$62.60	\$76.17	N/A	N/A	\$62.08	\$61.43	\$62.76	-\$1.33					
Clearcreek Twp	1,800	\$66.54	\$71.98	\$66.08	\$64.94	\$80.44	N/A	N/A	\$68.11	\$64.94	\$65.11	-\$0.17					
Clermont County	12,000	\$58.50	\$69.99	\$63.00	\$58.49	\$73.99	N/A	N/A	\$74.00	\$58.49	\$60.00	-\$1.51					
Clinton Twp	200	\$62.17	\$69.05	\$63.24	\$60.07	\$88.45	N/A	N/A	\$58.47	\$58.47		N/A					
Columbus Reg Airport	600	\$62.17	\$69.05	\$63.24	\$60.38	\$90.35	N/A	N/A	\$58.47	\$58.47	\$60.23	-\$1.76					
Concord Twp	1,250	\$59.97	\$69.20	\$62.38	\$59.26	\$91.12	N/A	N/A	\$58.73	\$58.73	\$59.41	-\$0.68					
Dayton City Schools	300	\$66.64	\$72.10	\$67.93	\$64.53	\$80.03	N/A	N/A	\$64.02	\$64.02	\$64.70	-\$0.68					
Dayton City	12,000	\$61.49	\$72.10	\$66.11	\$62.81	\$76.28	N/A	N/A	\$62.29	\$61.49	\$62.97	-\$1.48					
Deerfield Twp	2,500	\$65.10	\$71.98	\$66.85	\$63.50	\$79.00	\$67.92	\$82.92	\$69.67	\$63.50	\$63.67	-\$0.17					
Delaware City	2,500	\$58.99	\$69.20	\$62.38	\$59.26	\$91.59	N/A	N/A	\$58.73	\$58.73	\$59.41	-\$0.68					
Englewood City	1,500	\$65.95	\$72.10	\$70.16	\$66.65	\$81.42	N/A	N/A	\$65.67	\$65.67	\$66.82	-\$1.15					
Enon Village	200	\$68.75	\$80.30	\$72.61	\$67.42	\$82.92	N/A	N/A	\$65.58	\$65.58	\$69.16	-\$3.58					
Evendale Village	1,500	\$63.29	\$74.82	\$62.85	\$64.71	\$77.48	\$63.80	\$78.80	\$73.93	\$62.85	\$61.93	\$0.92					
Fairborn City	2,000	\$64.64	\$71.59	\$69.21	\$64.27	\$79.60	N/A	N/A	\$65.24	\$64.27	\$65.92	-\$1.65					
Farmersville Village	150	\$66.18	\$72.10	\$70.40	\$65.37	\$80.87	\$67.48	\$82.48	\$66.37	\$65.37	\$67.05	-\$1.68					
Franklin County	10,000	\$58.14	\$69.05	\$62.39	\$64.45	\$87.94	N/A	N/A	\$57.66	\$57.66	\$66.40	-\$8.74					
Franklin Twp-Warren C	1,200	\$66.32	\$71.98	\$68.20	\$64.79	\$80.03	N/A	N/A	\$69.96	\$64.79	\$64.96	-\$0.17					
Franklin City	3,000	\$65.21	\$71.98	\$69.72	\$64.73	\$80.03	\$65.53	\$80.53	\$69.40	\$64.73	\$66.40	-\$1.67					
Gahanna City	3,000	\$61.48	\$69.05	\$63.24	\$60.07	\$90.35	N/A	N/A	\$58.47	\$58.47	\$60.23	-\$1.76					
Genoa Twp	1,200	\$62.57	\$69.20	\$64.65	\$61.42	\$90.35	N/A	N/A	\$59.40	\$59.40	\$61.58	-\$2.18					
German Twp	600	\$68.98	\$72.10	\$68.02	\$70.05	\$80.21	\$67.30	\$82.30	\$66.36	\$66.36	\$67.04	-\$0.68					
Germantown	850	\$65.17	\$73.10	\$64.49	\$63.07	\$78.57	N/A	N/A	\$62.55	\$62.55	\$63.23	-\$0.68					
Glendale Vill	350	\$66.92	\$74.82	\$66.88	\$68.86	\$80.40	N/A	N/A	\$73.35	\$66.88		N/A					
Goshen Twp	700	\$66.27	\$71.48	\$65.29	\$67.22	\$79.48	N/A	N/A	\$73.33	\$65.29	\$64.33	\$0.96					
Grandview Heights City	600	\$62.17	\$69.05	\$63.24	\$60.33	\$89.33	N/A	N/A	\$58.47	\$58.47	\$60.23	-\$1.76					
Greater Dayton RTA	300	\$66.64	\$72.10	\$67.93	\$64.53	\$80.03	N/A	N/A	\$64.02	\$64.02	\$64.70	-\$0.68					
Greene County	10,000	\$62.25	\$71.59	\$66.75	\$63.41	\$77.41	N/A	N/A	\$62.90	\$62.25	\$63.58	-\$1.33					
Greenville City	2,000	\$67.39	\$76.48	\$71.19	\$66.10	\$80.88	N/A	N/A	\$67.12	\$66.10	\$67.80	-\$1.70					
Groveport City	800	\$58.67	\$69.05	\$63.24	\$62.09	\$89.13	N/A	N/A	\$58.47	\$58.47		N/A					
Hamilton City	5,000	\$65.89	\$73.10	\$72.19	\$64.11	\$79.11	\$59.26	\$74.26	\$73.89	\$59.26		N/A					

EXHIBIT A

Harrison Twp Mont Cnt	1,500	\$66.79	\$72.10	\$69.21	\$64.27	\$79.77	N/A	N/A	\$65.24	\$64.27	\$65.92	-\$1.65					
Hillland City	3,000	\$61.61	\$69.05	\$63.24	\$60.07	\$79.10	N/A	N/A	\$58.47	\$58.47	\$60.23	-\$1.76					
Huber Heights	3,000	\$63.19	\$72.02	\$67.90	\$64.50	\$67.90	N/A	N/A	\$63.99	\$63.19	\$64.67	-\$1.48					
Indian Hill	3,500	\$64.71	\$74.82	\$64.28	\$67.17	\$80.03	\$68.53	\$83.53	\$73.28	\$64.28	\$64.28	\$0.00					
Jackson Twp	250	\$69.74	\$72.10	\$68.81	\$70.84	\$82.80	\$68.29	\$83.29	\$67.12	\$67.12	\$67.80	-\$0.68					
Jefferson Twp	700	\$66.64	\$72.10	\$67.93	\$64.53	\$80.03	N/A	N/A	\$64.02	\$64.02	\$64.70	-\$0.68					
Kettering City	4,000	\$61.37	\$72.10	\$65.83	\$62.54	\$76.47	N/A	N/A	\$62.02	\$61.37	\$62.70	-\$1.33					
Lebanon City	2,000	\$64.95	\$71.88	\$66.69	\$63.35	\$78.85	\$67.77	\$82.77	\$68.52	\$63.35	\$63.52	-\$0.17					
Mad River School	80	\$66.65	\$72.10	\$70.89	\$65.83	\$86.27	N/A	N/A	\$65.58	\$65.58	\$67.52	-\$1.94					
Mason City	5,000	\$64.06	\$71.98	\$65.81	\$62.52	\$78.02	\$66.93	\$81.93	\$68.68	\$62.52	\$62.68	-\$0.16					
Miami County	4,500	\$65.39	\$75.01	\$70.23	\$65.21	\$80.71	N/A	N/A	\$66.21	\$65.21	\$66.89	-\$1.68					
Miami Twp Clermont	2,500	\$61.16	\$71.48	\$61.64	\$63.46	\$76.22	N/A	\$79.98	\$73.73	\$61.16	\$60.73	\$0.43					
Miami Twp Montgomery	3,500	\$61.86	\$72.10	\$66.34	\$63.03	\$77.42	N/A	N/A	\$62.51	\$61.86	\$63.19	-\$1.33					
Miamisburg	3,500	\$62.03	\$72.10	\$66.68	\$61.92	\$77.42	N/A	N/A	\$62.83	\$61.92	\$63.51	-\$1.59					
Middletown	4,000	\$63.18	\$73.10	\$61.80	\$64.57	\$78.15	\$66.05	\$81.05	\$72.80	\$61.80	\$61.80	\$0.00					
Millford City	750	\$64.29	\$71.48	\$65.46	\$62.19	\$77.69	\$66.60	\$81.60	\$73.35	\$62.19	\$62.35	-\$0.16					
Monroe City	2,000	\$65.90	\$73.10	\$61.62	\$64.39	\$78.15	\$65.87	\$80.67	\$72.62	\$61.62	\$61.62	\$0.00					
Montgomery County	13,000	\$60.35	\$72.10	\$64.52	\$61.29	\$75.60	N/A	N/A	\$60.77	\$60.35	\$61.45	-\$1.10					
Moraine City	1,500	\$62.76	\$72.10	\$66.81	\$62.03	\$77.53	N/A	N/A	\$62.95	\$62.03	\$63.63	-\$1.60					
Mount Gilead	200	\$64.01	\$73.70	\$63.31	\$61.91	\$98.21	N/A	N/A	\$61.56	\$61.56	\$62.07	-\$0.51					
New Albany	2,500	\$61.66	\$69.05	\$63.24	\$60.07	\$89.29	N/A	N/A	\$58.47	\$58.47	\$60.23	-\$1.76					
New Carlisle	300	\$68.91	\$80.30	\$70.31	\$65.29	\$80.79	N/A	N/A	\$64.58	\$64.58	\$66.97	-\$2.39					
Oakwood City	1,200	\$65.65	\$73.10	\$73.17	\$64.85	\$80.35	N/A	N/A	\$65.67	\$64.85	\$66.52	-\$1.67					
Obetz Village	600	\$62.17	\$69.05	\$63.24	\$60.38	\$86.77	N/A	N/A	\$58.47	\$58.47	\$60.23	-\$1.76					
Orange Twp	1,400	\$62.94	\$69.20	\$62.81	\$60.03	\$90.29	N/A	N/A	\$59.40	\$59.40	\$61.58	-\$2.18					
Patastalia City	2,000	\$66.01	\$75.01	\$67.80	\$62.96	\$90.41	N/A	N/A	\$61.59	\$61.59	\$64.58	-\$2.99					
Perry Twp Franklin Cnty	200	\$61.99	\$69.05	\$61.39	\$58.32	\$87.33	N/A	N/A	\$58.47	\$58.32		N/A					
Pierce Twp	1,200	\$64.05	\$71.48	\$65.82	\$62.53	\$78.03	\$66.94	\$81.94	\$72.39	\$62.53	\$62.69	-\$0.16					
Piqua City	2,500	\$64.26	\$75.01	\$67.90	\$63.05	\$82.13	N/A	N/A	\$63.99	\$63.05	\$64.67	-\$1.62					
Powell City	2,000	\$60.18	\$69.20	\$63.61	\$60.43	\$84.98	N/A	N/A	\$57.59	\$57.59	\$60.59	-\$3.00					
Reynoldsburg	3,000	\$61.61	\$69.05	\$63.24	\$60.38	\$87.33	N/A	N/A	\$58.47	\$58.47	\$60.23	-\$1.76					
Rickenbacker	200	\$62.19	\$69.05	\$63.26	\$62.96	\$87.36	N/A	N/A	\$58.47	\$58.41	\$60.25	-\$1.84					
Riverside City	3,000	\$62.44	\$72.10	\$66.95	\$66.63	\$79.61	N/A	N/A	\$63.09	\$62.44	\$63.77	-\$1.33					
Sharonville	1,300	\$64.05	\$74.82	\$64.56	\$62.53	\$85.03	\$63.95	\$78.95	\$72.69	\$62.53	\$62.69	-\$0.16					
Sidney City	1,800	\$62.95	\$78.44	\$64.56	\$63.14	\$85.46	N/A	N/A	\$68.30	\$62.95	\$63.30	-\$0.35					
St Bernard	1,500	\$65.66	\$74.82	\$64.50	\$67.40	\$79.34	\$62.61	\$77.61	\$73.50	\$62.61	\$64.50	-\$1.89					
Sugarcreek Twp	1,200	\$63.38	\$71.59	\$67.89	\$64.49	\$77.22	N/A	N/A	\$63.98	\$63.38	\$64.66	-\$1.28					
Tate Twp	150	\$64.94	\$71.48	\$63.95	\$65.83	\$78.45	\$67.25	\$82.25	\$72.66	\$63.95	\$63.00	\$0.95					
Tippecanoe City	800	\$66.49	\$75.01	\$70.47	\$65.44	\$80.94	N/A	N/A	\$66.44	\$65.44	\$67.12	-\$1.68					
Trenton City	500	\$65.84	\$73.10	\$67.09	\$63.73	\$79.23	\$68.15	\$83.15	\$71.90	\$63.73	\$63.90	-\$0.17					
Troy City	800	\$66.30	\$75.01	\$70.17	\$65.15	\$78.86	N/A	N/A	\$66.15	\$65.15	\$66.83	-\$1.68					
Union Twp	2,000	\$60.38	\$71.48	\$64.29	\$59.69	\$73.31	\$65.48	\$80.48	\$72.23	\$59.69	\$61.23	-\$1.54					
Union City	400	\$65.50	\$72.10	\$64.51	\$66.41	\$81.91	N/A	N/A	\$62.88	\$62.88	\$63.56	-\$0.68					
Upper Arlington City	3,000	\$61.61	\$69.05	\$63.24	\$60.38	\$87.33	N/A	N/A	\$58.47	\$58.47	\$60.23	-\$1.76					
Urbana City	1,000	\$67.38	\$78.44	\$69.32	\$64.36	\$83.85	N/A	N/A	\$65.02	\$64.36	\$66.02	-\$1.66					
Vandalia City	2,500	\$65.05	\$77.10	\$69.21	\$65.75	\$79.77	N/A	N/A	\$65.24	\$65.05	\$65.92	-\$0.87					
Washington Twp	3,500	\$63.03	\$72.10	\$67.57	\$62.74	\$78.24	N/A	N/A	\$63.68	\$63.03	\$64.36	-\$1.33					

