



Westerman Companies

245 North Broad Street, P. O. Box 125, Bremen, Ohio 43107

Main Office 740-569-4143

www.westermancompanies.com

FAX 740-569-4111

email: info@westermancompanies.com

Mr. George Jackson
City of Gahanna
Water Department
200 South Hamilton Road
Gahanna, Ohio 43230
Phone: 614-471-3827
Fax: 614-337-4381

July 26, 2001

Subject: Quotation # 1048 for the addition of a PRV to your current SCADA System.

Reference: Your phone request on 07/24/01.

Dear Mr. Jackson:

Westerman Companies is pleased to provide you with the following quotation for the addition of a PRV to your current system.

Pressure Reducing Valve Site Addition

Westerman will supply the following: one (1) CT-4000 Front End Processor, one (1) I/O-4240 Analog Input Card, one (1) I/O-4480 Status Input/Output Card, one (1) CA-1511 Modem, eight (8) Crydom Relays, one (1) Metricom Model 20043 Spread Spectrum Radio, one (1) fabricated back panel, one (1) power supply for the RTU, one (1) battery back up for the RTU, one (1) strip heater for the RTU, two (2) pressure transducers, one (1) polyphaser, one (1) NEMA 4 stainless steel enclosure, one (1) Omni antenna, heliax and connectors with installation and software programming.

Price: \$14,125.00 each

This quotation is based on the following criteria.

1. No instrumentation or appurtenances are provided in this quotation unless specifically stated in the above sections.
2. Westerman will require 120AC power to be provided to the location where our RTU is to be installed.
3. Westerman will supply two pressure transmitters for the PRV but, taps for these transmitters will need to be provided by the City of Gahanna.



EXHIBIT A



Westerman Companies

245 North Broad Street, P. O. Box 125, Bremen, Ohio 43107

Main Office 740-569-4143

www.westermancompanies.com

FAX 740-569-4111

email: info@westermancompanies.com

Mr. George Jackson
City of Gahanna
Water Department
200 South Hamilton Road
Gahanna, Ohio 43230
Phone: 614-471-6919
Fax: 614-337-4381

February 17, 2002

Subject: PRV site addition.

Dear Mr. Jackson:

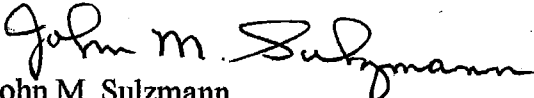
I reviewed the quotation for you site addition of the PRV and it appears to be in order. I am sending a copy of the original quotation for your approval.

Communications for the site will not be a problem, Ben check the site out with a radio path study and was able to communicate to another site with minimal antenna height. If nothing has changed since the test, I think that we will be able to get by with a mast pole of approximately 8-10 feet which will give us a total height of approximately 15 feet with the antenna. When we install the RTU we will verify communication again and try to keep the antenna height as low as possible.

I spoke with Becky Kuhn and I believe she will be calling you the week of 2/18/02 to arrange a schedule for the installation of the RTU. We will need to know the pressure settings you will be needing for your transmitters so that we can get them on order once we receive your order.

If you have any questions feel free to contact me or Becky at 800-338-8265.

Sincerely,
Westerman Companies


John M. Sulzmann
National Sales Manager

