

EXHIBIT A



Community Reinvestment Area Incentive Application
City of Gahanna Economic Development Department
200 S. Hamilton Road, Gahanna, OH 43230 Phone: (614) 342-4015

Date Application Received: JAN 26, 2024

CRA #: 3

Date \$250 Application Fee Received: ✓

Date \$750 ODSA Fee Received: N/A

Applicant Information:

Burns and Scalo Ohio Inc.

Company Name

73 London Rd., Delaware, Ohio 43015

Address

412-458-3869

Phone

Jack Scalo

Contact Name

President & CEO

Contact Title

ScaloJ@burns-scalo.com

Email

Project Information:

Tech Center Drive

Project Address

Roofing, Metal Wall Panels and Solar

Type of Business (Manufacturing, warehouse, retail sales, etc.)

025-013634

Parcel Number (Required)

1761

Primary Standard Industrial Code # (May also list other relevant SIC numbers)

If a consolidation, what are the components? (Itemize the locations, assets and employment positions to be transferred.)

Corporation

Form of business or enterprise (Corporation, partnership, proprietorship or franchise.)

Where is your business currently located? ☒ In State ☐ Out of State ☐ Central Ohio ☐ Gahanna

The attractive business environment, excellent access to the City and a desirable site on Tech Center Drive.

Why are you locating your business in Gahanna?

Jack Scalo

Name of principal owner(s) or officers of the business

0

Current employment level at the proposed project site

Will the project involve the relocation of employment positions or assets from one Ohio location to another?

☒ Yes ☐ No

The business would be relocating from Delaware to Gahanna.

If yes, state the locations from which employment positions and assets will be relocated from/to.

34 Full Time Employees and 8 1099 positions

Company's current employment level in Ohio (itemize by full-time, part-time, permanent and temporary employees)

42 positions (both W-2 and 1099) employees in 2023

List current employment level for each facility to be affected by the relocation of employment positions or assets

42 employees in 2023 from the Delaware facility to the proposed Gahanna property.

Projected impact of the relocation, detailing the number and type of employees and/or assets to be relocated

Does the Applicant owe any of the following:

- Delinquent taxes to the State of Ohio or a political subdivision of the state? ☐ Yes ☒ No
- Any monies to the State or a state agency for the administration or enforcement of any environmental laws of the state? ☐ Yes ☒ No
- Any other monies to the State, a state agency or a political subdivision of the State that are past due, whether the amounts owed are being contested in a court of law or not? ☐ Yes ☒ No

If yes to any of the above, please provide complete details of each instance including the location, amounts and/or case numbers.

8.48 acre parcel with a 24,550 sf warehouse facility and a 9,965 sf office

Project description

Projected start date is April 2024

Expected completion February 2025

Date project will begin

Date project will be completed

The company expects to grow from 34 full time W2 employees in 2023 to 52 full time employees by 2029

Estimated number of **NEW** employees the Applicant will cause to be created at the facility that is the project site. (Separate job creation projection by the name of the employer and itemize by full-time, part-time, permanent and temporary employees.)

6-Years

Time frame for projected hiring (number of years)

The current Delaware staff will be relocated to Gahanna and expected to grow by 18 employees in 6 years.

Proposed schedule for hiring (itemize by full-time, part-time, permanent and temporary employees.)

6-years

Estimate the amount of annual payroll **NEW** employees will add. (New annual payroll must be itemized by full-time, part-time, permanent and temporary employees.)

Payroll is expected to grow from \$2.228 million to \$3.414 million in the 6 year timeframe

Indicate separately the amount of existing annual payroll relating to any job retention claim resulting from the project.

Estimate the amount to be invested by the Applicant to establish, expand, renovate or occupy a facility:

Land Cost	\$ 1,060,000
Additions/new construction	\$ 5,273,485
Improvements to existing buildings	\$
Machinery & equipment	\$
Furniture & fixtures	\$
Inventory	\$
Other - Soft Costs and Carry	\$ 2,528,615
Total New Project Investment:	\$ 8,862,100

Applicant requests the following tax exemption incentive: 80 % for 12 years

Due to the high cost of construction materials and the grow in labor costs the expense of a new facility is prohibitive without the real estate tax abatement to make the facility affordable.

Reasons for requesting tax incentive (Be as specific as possible and attach any supporting documentation.)

I certify that a tax incentive is necessary for location and/or expansion of my business in Gahanna.



Yes



No

Submission of this application expressly authorized the City of Gahanna to contact the Ohio Environmental Protection Agency to confirm statements contained within this application and to review applicable confidential records. As part of this application, the Applicant may also be required to directly request from the Ohio Department of Taxation, or complete a waiver form allowing the Department of Taxation to release specific tax records to the City of Gahanna. The Applicant agrees to supply additional information upon request.

The Applicant affirmatively covenants that the information contained in and submitted with this application is complete and correct and is aware of Ohio Revised Code Section 9.66(C)(1) and 2921.13(D)(1) penalties for falsification which could result in the forfeiture of all current and future economic development assistant benefits as well as a fine of not more than \$1,000 and/or a term of imprisonment of not more than six months.

Thomas A. Caldwell - Authorized Representative

January 25, 2024

Applicant Name & Title

Date

Thomas A. Caldwell

Signature

The City of Gahanna will assume responsibility for notification to the affected Boards of Education.

This application will be attached to the Community Reinvestment Area Agreement as Exhibit A.

CITY OF GAHANNA, OHIO

Shannon David Hamms
Name & Title *Director, Economic Development*

Signature

Date

Shannon *1-26-2024*

Updated: 10/2020