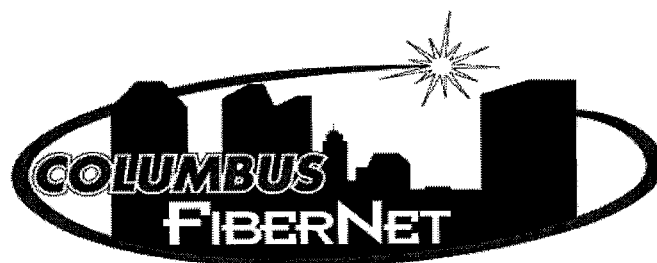


City of Gahanna

Proposal for: Fiber Upgrade – Granville St

Submitted

March 29, 2011



*Columbus FiberNet
1366 Dublin Rd
Columbus, Ohio 43215*

EXHIBIT A

Executive Summary

Thank you giving Columbus Fibernet the opportunity to provide you with this engineering only price estimate for your potential fiber upgrade project on Granville Street. I have detailed the scope of work involved along with the pricing below. Please let me know if you have any questions or concerns.

Scope of Work:

- Wreck out existing 24 count SMF from the existing 2" Gahanna owned conduit from City Hall heading North on Hamilton to Granville Street and East on Granville St to the existing traffic control cabinet on the NW corner of Mill and Granville.
- Place a new 144 count SMF in the same conduit along the same path.
- Utilize existing splice locations to tie in the traffic signal laterals to the new 144.
- Terminate new 144 into the existing fiber panel in the basement of City Hall.

Proposed Price:

\$28,500.00

Notes:

- ❑ Pricing is based on utilizing the existing 2" conduit and wrecking out the old cable within. If there are multiple cables in the duct, this pricing may change.
- ❑ Proposed splicing is in the existing locations, however, due to the increase in fiber count if new handholes need to be placed to house this cable, please add \$5000 per location (maximum of 3).
- ❑ This project can be worked in conjunction with the Bluemile proposed build at 181 Granville Street to minimize work needed. If both proposal need to go together, please let me know.

Payment terms are net 30 days and CFN will progress bill this project at the end of each month based on work completed.

CFN reserves the right to re-price should portions of this proposal be changed. Likewise, alterations or deviations from this proposal shall be executed only upon signed approval, which may result in additional charges above and beyond the original estimated figure(s).

Thank you for the opportunity to be of service to Gahanna.

Customer Acceptance	CFN Acceptance
<p>The above prices, specifications and conditions are satisfactory and hereby accepted. CFN is authorized to perform the work. Payment shall be made according to terms.</p> <p>Date: _____ P.O.# _____</p> <p>Signature: _____</p> <p>Print: _____</p> <p>Title: _____</p>	<p>Authorized Name:</p> <p>Ian Smith – General Manager</p> <p>Authorized Signature:</p> <p>_____</p>