

**SunGard Public Sector Inc.**  
1000 Business Center Dr. – Lake Mary, FL – 32746  
Phone: 800.727.8088

\*\*\* Via email\*\*\*

[jennifer.teal@gahanna.gov](mailto:jennifer.teal@gahanna.gov)

July 17, 2012

Jennifer Teal  
Director of Finance  
City of Gahanna  
2000 South Hamilton Road  
Gahanna, OH 43230

Dear Jennifer:

As requested, I have enclosed your quote for migrating the City of Gahanna to CommunityPLUS 9.0 and FinancePLUS 5.0.

We will begin implementation planning upon receipt of your written approval. If you have any questions or concerns, please feel free to contact me via email at [Terry.Wayland@sungardps.com](mailto:Terry.Wayland@sungardps.com) or via phone at 866 905 8989, ext 27261.

When ready, you can email the endorsed/dated addendum to me and I will forward it for internal processing. Thanks so much for all of your assistance, we do appreciate it.

Sincerely,

Terry L. Wayland  
PLUS Customer Success Executive

Enclosure

cc: Chris Basnage  
Dave Kleppinger  
Tedd Orlowsky

**SUNGARD®**  
**PUBLIC SECTOR**

Add-On Quote

**EXHIBIT A**

**SunGard Public Sector Inc.**  
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Phone: 800.727.8088

Date 7/17/12	Acct Mgr Terry Wayland
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**Quote Prepared For:**

City of Gahanna  
2000 South Hamilton Road  
Gahanna, OH 43230  
Jennifer Teal  
Phone: 614 342 4060

**MIGRATION COST SUMMARY**

Implementation/Training (CommunityPLUS)	\$1,560
Implementation/Training (FinancePLUS)	\$5,120
Conversion	\$N/C
Custom PLUS enabling	\$N/C
Installation	\$10,175
Project Management	\$4,480
DATANGO-UC license fee, yr 1 maintenance	\$1,260
DATANGO-UC Year 2 maintenance - \$202.	
<b>Total Cost</b>	<b>\$22,595</b>

**NOTE:**

**DATANGO-UC, 3<sup>rd</sup> party product, cannot be resold or redistributed.**  
This quote assumes site has OPTIO ECI and MKS.

**This quote is valid until 8/31/12**

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This Quote constitutes an Amendment to the existing Contract and Agreement by and between SunGard Public Sector and Customer. Except as otherwise provided herein, all terms and conditions of the existing Contract and Agreement shall remain in full force and effect. As applicable for certain customers, the term "Contract and Agreement" is defined as the Software License Agreement by and between the parties hereto.

The Software or "Licensed Systems" licensed by SunGard Public Sector are provided in and may be used in machine-readable object code form only. SunGard Public Sector offers the Customer, through a third party escrow agent, a Source Code Escrow Agreement that provides for release of the source code version of the Licensed Systems from escrow upon the occurrence of certain release events, such as SunGard Public Sector's failure to provide required maintenance services as agreed.

Applicable taxes are not included, and, if applicable, will be added to the amount in the payment of invoice(s) being sent separately. Travel and living expenses are in addition to the prices quoted above and shall be governed by the SunGard Public Sector Corporate Travel and Expense Reimbursement Policy.

The date of delivery is the date on which SunGard Public Sector delivers, F.O.B. SunGard Public Sector's place of shipment, the Licensed Systems to Customer.

The SunGard Public Sector application software warranty shall be for a period of one (1) year after delivery. There is no Testing and Acceptance period on the Licensed System(s) herein.

Preprinted conditions and all other terms not included in this Quote or in the Contract and Agreement, stated on any purchase order or other document submitted hereafter by Customer are of no force or effect, and the terms and conditions of the Contract and Agreement and any amendments thereto shall control unless expressly accepted in writing by SunGard Public Sector to Customer.

Third party hardware/software maintenance and/or warranty will be provided by the third party hardware and software manufacturer(s). SunGard Public Sector makes no representations as to expected performance, suitability, or the satisfaction of Customer's requirements with respect to the hardware or other third party products specified in this Quote. The return and refund policy of each individual third party hardware/software supplier shall apply. Before signing this Quote, please contact your Client Success Executive if you are not certain which products are provided by a third party.

This Agreement is based on the current licensing policies of each third party software manufacturer as well as all hardware manufacturers. In the event that a manufacturer changes any of these respective policies or prices, SunGard Public Sector reserves the right to adjust this proposal to reflect those changes.

Except when specified as fixed fee services above, pricing for professional services is a good faith estimate based on the information available to SunGard Public Sector at the time of execution of this Quote. The total amount that Customer will pay for these services will vary based on the actual number of hours of services required to complete the services. If required, additional services will be provided on a time and materials basis at hourly rates equal to SunGard Public Sector's then-current rates for the services at issue.

For training and on-site project management sessions which are cancelled at the request of Customer within fourteen (14) days of the scheduled start date, Customer is responsible for entire price of the training or on-site project management plus incurred expenses.

SunGard Public Sector uses SecureLink from SecureLink Corporation for remote access to servers inside your network. SecureLink is designed specifically for the secure remote support of enterprise software applications. SecureLink utilizes encrypted SSH tunneling and proprietary port-forwarding technology to broker secure, audited remote connectivity. SecureLink is specifically designed to provide control, security and audit capability for timely and effective remote support. SecureLink operates on a dedicated server, with login access to the SecureLink server only available to authorized support and services personnel authenticated to the vendor's network. The SecureLink Gatekeeper is a client application installed on remote servers and PCs with outbound Internet access to act as a secure access point for SunGard support. Once installed and enabled, the Gatekeeper sends an outbound "ping" over SSH on regular polling intervals to the SecureLink server checking to see if anyone is requesting a remote connection.

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**Payment Terms are as Follows:**

License, Project Management, Hardware and Third Party Software Fees are due upon execution of this Quote. Installation is due upon completion. Custom Modifications, Conversion, Hardware and Third Party Software Implementation is due 50% on execution of this Quote, and 50% due upon invoice, upon completion. Unless otherwise provided, other Professional Services are due monthly, as such services are delivered. Additional services, if requested, will be invoiced at then-current rates. Training and Travel/Living expenses are due as incurred monthly. Any shipping charges shown are estimated only - actual shipping charges will be due upon delivery.

SunGard Public Sector Application Annual Support - the initial term of Maintenance and Support Services is included in License Fees and begins upon execution of this Quote and extends for a twelve (12) month period. Subsequent terms of support will be for twelve (12) month periods, commencing at the end of the initial support period. Support fees shown for the second term of support shall be due prior to the start of that term. Fees for subsequent terms of support will be due prior to the start of that term at the then prevailing rate. Third Party Application Annual Support Fees - payment terms shall be as provided by the Third Party to Customer with the exception that any fees listed above for the initial term of support are due upon execution of this Quote.

**Customer Acceptance:**

<div style="display: flex; justify-content: space-between; margin-top: 5px;"><div style="width: 33%; text-align: left;"><b>Authorized Signature</b></div><div style="width: 33%; text-align: center;"><b>Date</b></div><div style="width: 33%; text-align: right;"><b>Printed Name</b></div></div>
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This document outlines the suggested training and implementation plan for migrating the City of Gahanna CommunityPLUS 9.0 and FinancePLUS 5.0 products. Projected conversion and training costs are rough estimates based on our current knowledge of your needs.

**CommunityPLUS Applications Currently Under Maintenance:**

- 8.1.1 Utility Billing
- 8.1.1 Central Receipting
- 8.1.1 Code Enforcement
- 8.1.1 Permitting
- 8.1.1 GIS Interface

**CommunityPLUS Implementation/Training:**

We recommend a total of 1.5 days of training be conducted via WebEx to cover new features and navigation changes for the CommunityPLUS 8.1.1 products currently under maintenance. A detailed agenda regarding what will be covered during the training will be provided by your trainer.

Total Suggested CommunityPLUS 9.0 Training Days = 1.5 days @ \$1,040 per day via webex.

**\$1,560**

**FinancePLUS Applications Currently Under Maintenance:**

4.2	Fund Accounting
4.2	Human Resources
4.2	Fixed Assets
4.2	Personnel Budgeting
4.2	OH Regulatory Reports

**FinancePLUS Implementation/Training:**

We recommend a total of 4 days of training to be conducted onsite to cover new features and navigation changes for the FinancePLUS 4.2 products currently under maintenance. . A detailed training agenda regarding what will be covered during the training will be provided by your trainer.

Total suggested FinancePLUS 5.0 Training Days= 4 days @ \$ 1,280 per day onsite.

\$5,120

Webex or on-site training is available. Webex training is \$1040/day, while onsite is at the rate of \$1280 per day plus travel and living expenses.

For onsite training, travel and living expenses are in addition to the prices quoted above and shall be governed by the SunGard Public Sector Corporate Travel and Expense Reimbursement Policy.

Training days are based upon an eight hour day, which includes setup time.

Any training required beyond those days indicated above will be performed at the then standard per diem or hourly training rate.

**Conversion:**

Conversion of current version database structures to CommunityPLUS 9.0 and FinancePLUS database structures for applications under maintenance as listed above.

\$ No Charge

**City of Gahanna, OH**  
**FinancePLUS 5.0/CommunityPLUS 9.0 Migration**

**July 17, 2012**

**Modifications:**

The following custom modification(s) currently under maintenance will be integrated into CommunityPLUS 9.0 and FinancePLUS 5.0.

ACGAH001 - UB - Cash Basis Financial Interface
ACGAH002 - UB - Smart Bill Print File
ACGAH009 - UB8.1- Custom Proration

FCAH105 - HRM: Unitime Interface for Multiple Companies
FCAH107 - HRM: Optio Paycheck with Pay rate
FCAH109 - HRM: Leave Anniversary Date for Each Leave Bank
FCAH110 - HRM: Alert System with Workflow
FCAH118 - PUR: Dept Printing of POs
FCAH121 - HRM: Drop Down Box Verification for UDF Pages
FCAHWO123 - HRM - Move to Mailer Paycheck

\$ No Charge

Software modifications defined during the implementation will be proposed and authorized using our standard custom programming process and are not included in this cost.

**Installation:**

Remote installation and configuration support for the following applications on SQL server per the 5.0/9.0 specification provided.

CommunityPLUS 9.0  
FinancePLUS 5.0  
Open Source  
MKS Toolkit  
Optio ECI  
Datango

\$10,175

**Project Management:**

Management of all aspects of the migration process, including installation, conversions, modifications, and training.

\$ 4,480

# SUNGARD® PUBLIC SECTOR

## Add-On Quote

Date  
7/17/12

Acct Mgr  
Terry Wayland

### Quote Prepared For:

City of Gahanna  
200 South Hamilton Road  
Gahanna, OH 43230  
Jennifer Teal  
PHONE: 614-342-4060

These products to be added with the 5.0/9.0 upgrade.

FinancePLUS add-on product:

	License*	Installation	Training**
EAC/ET -	\$9,620.	\$1,050.	1.5 days @ \$1,040/day =
5.0 GFIEAC/GFIETS			\$1,560.

\*Includes year 1 maintenance

\*\*Training is via webex.

Needs to be installed on a web server.

**Total EAC/ET: \$12,230.**

	License	Installation	Training**
Cognos* -			
Q8-1 Base Bundle -	\$9,990.	\$2,100.	1 day @ \$1,040/day
System Administrator			
Year 1 maintenance - \$2,000.			

Q8-9 Bundle -	\$7,600.	Incl.	
1 Professional/8 Advanced Bus Authors			
Year 1 maintenance - \$1,730.			

**Total Cognos: \$24,460.**

\*Cognos requires a dedicated web server, per Cognos

\*\*Training is via webex.

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**Remote Assistance**

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**Customer Acceptance:**

Authorized Signature	Date	Printed Name
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