



Trane  
2300 CityGate Drive  
Columbus, OH, 43219  
Phone: 614-473-3500  
FAX: 614-473-3501

## Ohio State Term Schedule PROPOSAL CONTRACT NUMBER: 800195

Date: February 23, 2012

Quotation No: S1254167

City of Gahanna  
200 S. Hamilton Rd.  
Gahanna, OH 43230

Attention: Mr. Michael Andrako

Job Name: *City of Gahanna IT Projects: Police Station and City Hall*

Trane is pleased to provide the enclosed proposal for your review and approval. This proposal is compliant with Trane's Ohio STS and GSA Federal Supply Schedule contract, GS-07F-0248K, (<http://www.gsawebblink.com/trane/>) and all its associated terms, conditions and negotiated pricing. In the event of a discrepancy between this proposal and the Ohio STS and FSS contract, the Ohio STS contract terms and conditions shall govern and take precedence. All applicable taxes will be added unless Trane is provided with the appropriate tax exemption certificates. This proposal is valid for 30 days and will expire after that date if an order is not placed.

Trane is pleased to provide the enclosed proposal for your review and approval. Our price is for a complete turnkey project with project management, start-up, and a one-year project warranty.

### Included in the Proposal

#### EQUIPMENT INFORMATION

##### Police Station

Equipment	Qty	Manufacturer	Model Number
Wall mount evaporator (1.5 ton)	1	Samsung	MH052FNCA
Wall mount evaporator (1.5 ton)	1	Samsung	MH035FNCA
Condensing unit	1	Samsung	MH080FXCA4A

##### City Hall Project

Item Qty	Description	Model Number
1	Fan Coil Air Conditioners (2 ton)	FCCB0801J--F0A00BH3M00--D1B0FEW000200
2	Fan Coil Air Conditioners (3 ton)	FCCB1201J**F0A00BH3M00--D1D0FEW000200

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**EXHIBIT A**



**TRANE®**

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### **EQUIPMENT INSTALLATION SCOPE**

#### **Police Station**

- Provide and install one condensing unit with one evaporator in the 1<sup>st</sup> floor IT Room and one evaporator in the basement IT room
- Install concrete pad outside for condensing unit
- Install refrigeration and condensate piping
- Insulate refrigerant piping
- System startup and operational evaluation
- Permit costs and electric to be provided by owner (excluded from Trane scope)
- No overtime premiums are included

#### **City Hall**

- Provide and install one fan coil unit in the 1<sup>st</sup> floor IT Closet
- Provided and install two fan coil units in the 2nd floor IT Room
- Connect ductwork, chilled water piping, and drain piping
- Insulate new piping and ductwork
- System startup and operational evaluation.
- Permit costs and electric to be provided by owner (excluded from Trane scope)
- No overtime premiums are included

### **Excluded from the Proposal**

- Hazardous Material identification, abatement and/or removal is excluded from this scope.
- Permit costs and electric to be provided by owner (excluded from Trane scope)

### **Contractor Teaming Items**

N/A



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## Pricing

Police Station:.....\$19,960 USD  
City Hall:.....\$23,731 USD

**Total OHIO STS sales price as described above.....\$43,691**

## General Items

N/A

### Notes:

1. Taxes are not applicable
2. Any service not listed is not included.
3. Work to be performed during normal business hours.

Thank you for this opportunity. If you have any questions or concerns, please call me at (614) 473-3500.

Sincerely,

Seth Rothey  
Team Leader- Direct Sales

Proposal accepted:

Authorized by: \_\_\_\_\_

Title: \_\_\_\_\_

Purchase Order No: \_\_\_\_\_

Date: \_\_\_\_\_

Acceptance of this proposal by buyer is expressly conditioned upon each of the terms, provisions and conditions set forth on the attached.

**Confidential**